

Message Text

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TO SECSTATE WASHDC 2572

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UNCLAS MADRAS 0656

E.O. 11652: N/A

TAGS: BTRA, IN

SUBJECT: EDWARD J. GUELPA, V.P., FAR EAST SALES AND
MARKETING, NEW ENGLAND LAMINATES
CO. INC., P.O. BOX 782, LOS ALAMITOS,
CALIFORNIA - VISIT TO BANGALORE, INDIA

REF: STATE 108499

A. COPPER CLAD EPOXY LAMINATES FOR THE PRINTED CIRCUIT
BOARD INDUSTRY IS MANUFACTURED IN INDIA AS WELL AS
IMPORTED. ONLY PRODUCER OF SUBJECT PRODUCT IS FORMICA
INDIA LIMITED (A BRITISH AFFILIATED FIRM) HAVING AN
OFFICE IN BANGALORE. FORMICA'S PRODUCT RANGE IS GLASS

EPOXY COPPER CLAD GRADE CFG-6 AND CFG-7. BOTH
GRADES ARE BASED ON PRINCIPLE OF CONTINUOUS FILAMENT
GLASS CLOTH BONDED WITH EPOXY RESIN. CFG-6 MEETS GENERAL
REQUIREMENTS OF GRADE-11 DESCRIBED IN NEMA L1-1-1965;
CFG-7 MEETS REQUIREMENTS OF GRADE-10 DESCRIBED IN
NEMA L1-1-1965.

B. IN BANGALORE:

PRINCIPAL CONSUMERS ARE:

(1) HEGDE AND GOLAY PRIVATE LIMITED
KANAKAPURA ROAD

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BANGALORE 11

(2) BHARAT ELECTRONICS LIMITED
JALAHALLI
BANGALORE 13

(3) INDIAN TELEPHONE INDUSTRIES LIMITED
DOORAVANINAGAR
BANGALORE 16

(BHARAT ELECTRONICS LIMITED AND INDIAN TELEPHONE
INDUSTRIES LIMITED ARE BIG-SIZED GOVERNMENT OF
INDIA COMPANIES).

PRINCIPAL DEALERS ARE:

(1) K. DHANDAPANI & CO.
51 OSBORNE ROAD
BANGALORE 42

(2) E.M. PATEL ENTERPRISES
3 NEHRUNAGAR
BANGALORE 20

MANUFACTURER:

FORMICA-INDIA LIMITED
160 FIRST CROSS ROAD
VASANT NAGAR
BANGALORE 52

(FORMICA'S BANGALORE UNIT CHIEF P.N. BASHA IS
CONSIDERED TO BE AN EXPERT IN THIS FIELD. A CALL
ON HIM WILL BE USEFUL).

APART FROM THE THREE MAJOR CONSUMERS LISTED ABOVE, THERE
ARE AN ESTIMATED 20 SMALL SCALE MANUFACTURERS IN THE
ELECTRONIC INDUSTRY IN BANGALORE WHO USE SUBJECT PRODUCT IN
THEIR PRODUCTION.

C. AS OF POSSIBLE INTEREST TO E.J. GUELPA WE LIST BELOW THE
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PROMINENT DEALERS AND CONSUMERS IN OTHER MAJOR CITIES OF
THE CONSULAR DISTRICTS:

IN HYDERABAD:

(1) ELECTRONIC CORPORATION OF INDIA LIMITED (CONSUMER)
CHERLAPALLI
HYDERABAD 40

(ELECTRONICS CORPORATION OF INDIA LIMITED IS A BIG-SIZED
GOVERNMENT OF INDIA FIRM).

IN MADRAS:

(1) INDUSTRIAL AND GENERAL PRODUCTS (DEALER)
12/13 ANGAPPA RAICKEN STREET
MADRAS 600001

(2) K. DHANDAPANI & CO. (DEALER)
292 LINGHI HETTY STREET
MADRAS 600001

(THERE ARE THREE CONSUMERS IN THE SMALLSCALE INDUSTRY IN
MADRAS).

B. PLEASE LET US KNOW IF WE CAN GO AHEAD IN SETTING UP
APPOINTMENTS WITH THE BANGALORE ADDRESSEES AS PER
ITINERARY GIVEN IN REFERENCED CABLE. ALSO, IF E.J. GUELPA
DESIRES A VISIT EITHER TO MADRAS OR HYDERABAD, WE WILL BE
HAPPY TO ASSIST IN SETTING UP APPOINTMENTS. PLEASE ADVISE.
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